



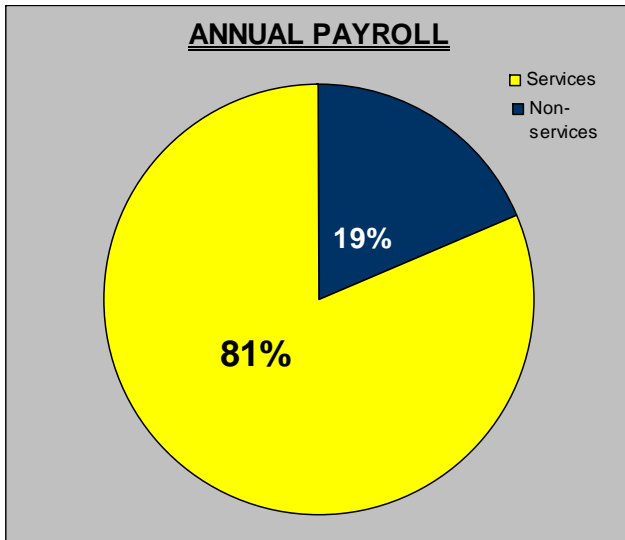
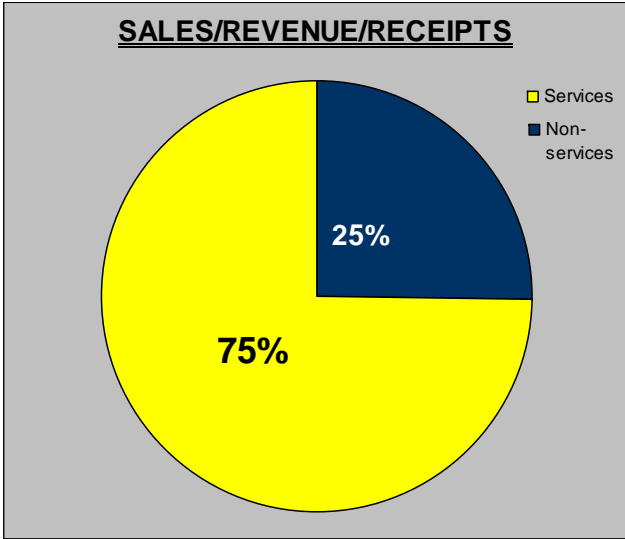
Coalition of Service Industries

Services and the State of Delaware

The importance of the service sector to the state of Delaware is illustrated vividly by recently-released data from the US Bureau of the Census. Census data show that the services sector employs 82% of the Delaware workforce, in industries such as wholesale and retail trade, transportation & warehousing, finance & insurance, real estate, renting, & leasing, professional services, and many others. Services account for 81% of the state's \$14 billion payroll, and represent 75% of the \$80 billion in sales from the state's business establishments.

	Number of establishments	Sales/Revenue/ Receipts (\$1,000)	Annual payroll (\$1,000)	Number of employees
Wholesale Trade	997	17,292,794	1,286,636	21,162
Retail trade	3,727	10,912,971	1,094,288	51,889
Transportation & Warehousing	701	749,566	270,380	8,707
Information	390	N/A	393,899	8,167
Finance & Insurance	1,827	N/A	2,830,272	48,136
Real estate, renting, & leasing	1,168	6,948,051	170,030	5,712
Professional, Scientific, & Technical Services	2,339	3,135,436	1,359,247	22,964
Management of Companies & Enterprises	2,303	13,007,430	1,156,625	16,073
Administrative & Support & Waste Management & Remediation Services	1,187	1,386,392	568,713	24,659
Educational Services	165	106,335	33,690	1,517
Health Care & Social Assistance	2,084	3,792,091	1,688,979	47,437
Arts, Entertainment, and Recreation	336	675,763	165,799	7,528
Accommodation & Food Services	1,576	1,231,595	355,458	26,972
Other Services	1,626	838,282	246,582	11,764
Total Services	20,426	60,076,706	11,620,598	302,687
Total Industries	23,592	80,390,699	14,282,943	367,863

SERVICE SHARE OF ALL INDUSTRIES	87%	75%	81%	82%
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N/A= DATA UNAVAILABLE SOURCE: 2002 ECONOMIC CENSUS