



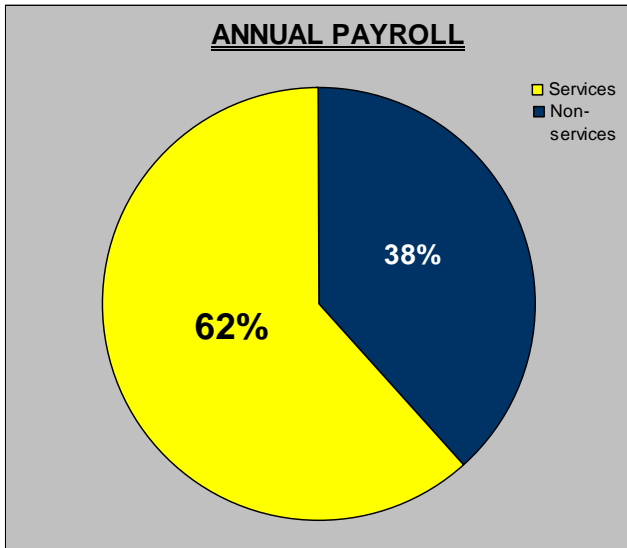
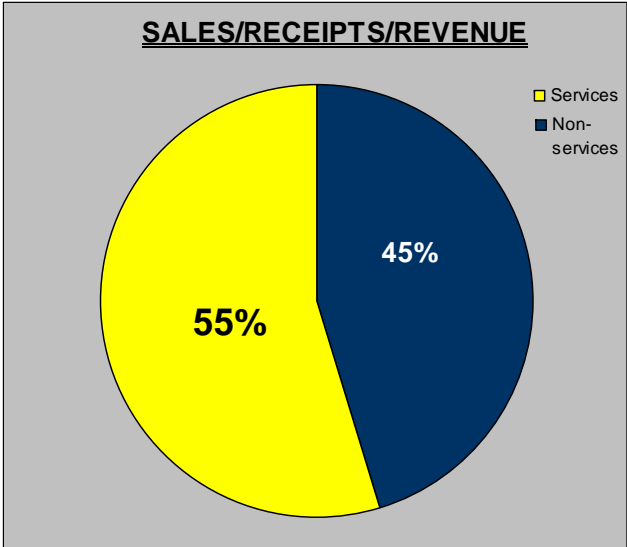
Coalition of Service Industries

Services and the State of Indiana

The importance of the service sector to the state of Indiana is illustrated vividly by recently-released data from the US Bureau of the Census. Census data show that the services sector employs 70% of the Indiana workforce, in industries such as wholesale and retail trade, transportation & warehousing, finance & insurance, real estate, renting, & leasing, professional services, and many others. Services account for 62% of the state's \$76 billion payroll, and represent 55% of the \$410 billion in sales from the state's business establishments.

	Number of establishments	Sales/Revenue/ Receipts (\$1,000)	Annual payroll (\$1,000)	Number of employees
Wholesale Trade	8,213	79,806,006	4,202,096	109,600
Retail trade	24,322	67,261,298	6,403,730	343,551
Transportation & Warehousing	4,842	10,601,332	2,939,057	97,095
Information	2,267	N/A	1,983,316	49,621
Finance & Insurance	9,509	N/A	4,888,992	108,401
Real estate, renting, & leasing	5,777	4,491,668	875,584	33,874
Professional, Scientific, & Technical Services	12,090	9,154,500	3,981,215	97,860
Management of Companies & Enterprises	846	771,411	2,915,103	38,459
Administrative & Support & Waste Management & Remediation Services	6,588	7,613,411	3,349,733	148,607
Educational Services	876	340,184	106,210	6,467
Health Care & Social Assistance	13,638	25,539,903	10,441,904	335,043
Arts, Entertainment, and Recreation	1,957	2,725,191	736,894	31,474
Accommodation & Food Services	11,788	9,409,270	2,547,617	231,071
Other Services	11,695	6,910,053	1,733,573	79,259
Total Services	114,408	224,624,227	47,105,024	1,710,382
Total Industries	139,996	410,343,886	76,377,029	2,445,289

SERVICE SHARE OF ALL INDUSTRIES	82%	55%	62%	70%
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N/A= DATA UNAVAILABLE SOURCE: 2002 ECONOMIC CENSUS