



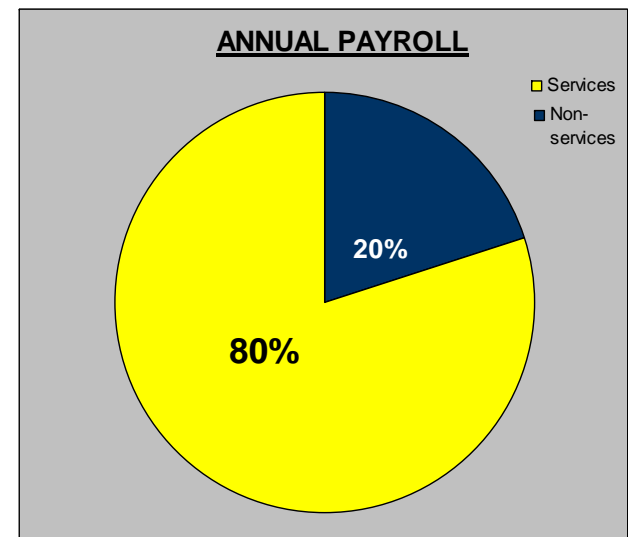
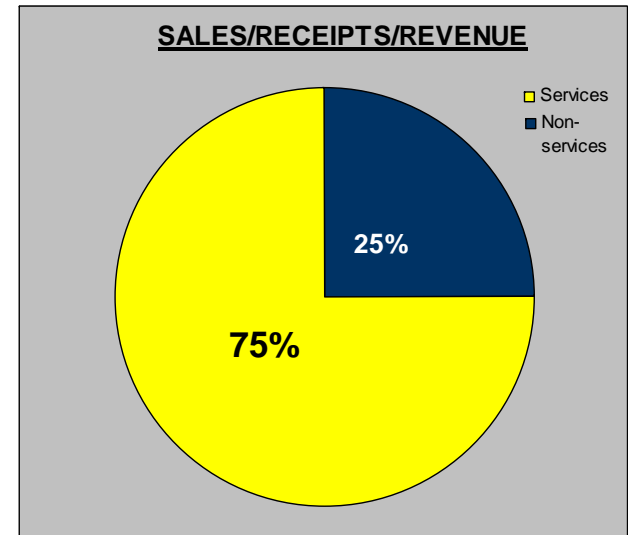
Coalition of Service Industries

Services and the State of Massachusetts

The importance of the service sector to the state of Massachusetts is illustrated vividly by recently-released data from the US Bureau of the Census. Census data show that the services sector employs 82% of the Massachusetts workforce, in industries such as wholesale and retail trade, transportation & warehousing, finance & insurance, real estate, renting, & leasing, professional services, and many others. Services account for 80% of the state's \$116 billion payroll, and represent 75% of the \$438 billion in sales from the state's business establishments.

	Number of establishments	Sales/Revenue/ Receipts (\$1,000)	Annual payroll (\$1,000)	Number of employees
Wholesale Trade	9,333	127,129,789	8,536,677	154,939
Retail trade	25,761	73,903,837	7,874,188	359,149
Transportation & Warehousing	3,597	5,919,533	2,186,001	71,350
Information	3,888	N/A	7,258,735	124,642
Finance & Insurance	9,340	N/A	15,147,886	215,893
Real estate, renting, & leasing	6,181	8,440,569	1,720,736	43,543
Professional, Scientific, & Technical Services	21,906	37,329,788	15,613,290	239,737
Management of Companies & Enterprises	1,087	1,346,730	4,749,645	65,010
Administrative & Support & Waste Management & Remediation Services	9,393	12,481,627	5,857,078	208,118
Educational Services	1,652	1,130,911	421,185	15,788
Health Care & Social Assistance	17,348	37,307,723	16,636,676	476,297
Arts, Entertainment, and Recreation	2,857	3,310,135	1,229,461	46,792
Accommodation & Food Services	15,175	11,789,582	3,466,882	241,451
Other Services	13,823	7,885,795	2,303,882	91,122
Total Services	141,341	327,976,019	93,002,322	2,353,831
Total Industries	167,660	437,817,947	116,445,171	2,884,548

SERVICE SHARE OF ALL INDUSTRIES	84%	75%	80%	82%
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N/A= DATA UNAVAILABLE SOURCE: 2002 ECONOMIC CENSUS