



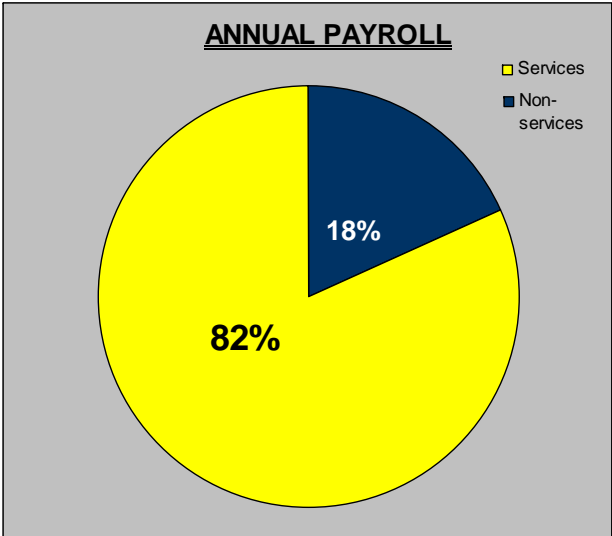
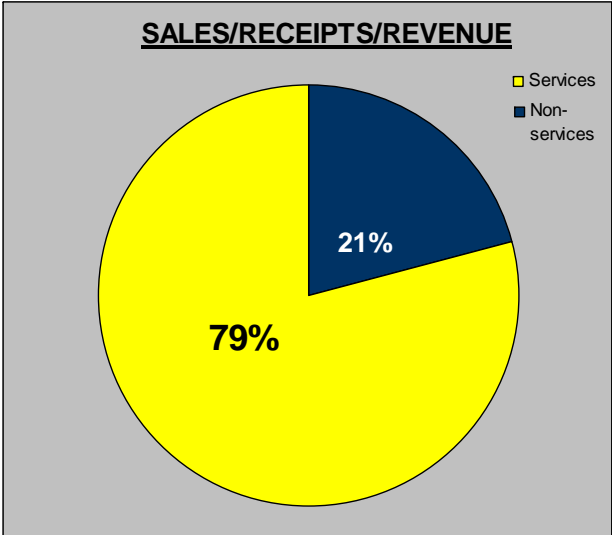
Coalition of Service Industries

Services and the State of New Jersey

The importance of the service sector to the state of New Jersey is illustrated vividly by recently-released data from the US Bureau of the Census. Census data show that the services sector employs 83% of the New Jersey workforce, in industries such as wholesale and retail trade, transportation & warehousing, finance & insurance, real estate, renting, & leasing, professional services, and many others. Services account for 82% of the state's \$140 billion payroll, and represent 79% of the \$650 billion in sales from the state's business establishments.

	Number of establishments	Sales/Revenue/ Receipts (\$1,000)	Annual payroll (\$1,000)	Number of employees
Wholesale Trade	16,803	256,925,492	14,428,836	273,837
Retail trade	34,741	102,153,833	9,856,227	434,574
Transportation & Warehousing	7,187	16,421,043	5,742,202	161,594
Information	4,019	N/A	7,817,047	127,980
Finance & Insurance	11,921	N/A	13,633,456	222,413
Real estate, renting, & leasing	8,759	12,262,786	2,042,345	57,682
Professional, Scientific, & Technical Services	31,531	36,005,523	16,826,945	287,357
Management of Companies & Enterprises	1,481	5,084,606	10,890,955	132,821
Administrative & Support & Waste Management & Remediation Services	12,917	16,982,631	7,911,250	319,800
Educational Services	1,948	1,662,096	501,878	19,132
Health Care & Social Assistance	23,504	38,708,974	16,245,011	449,412
Arts, Entertainment, and Recreation	3,179	3,303,069	1,083,432	43,872
Accommodation & Food Services	17,537	15,715,595	4,335,892	268,992
Other services	18,332	9,507,576	2,721,941	106,041
Total Services	193,859	514,733,224	114,037,417	2,905,507
Total Industries	228,508	649,580,348	139,519,565	3,509,094

SERVICE SHARE OF ALL INDUSTRIES	85%	79%	82%	83%
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N/A= DATA UNAVAILABLE SOURCE: 2002 ECONOMIC CENSUS