



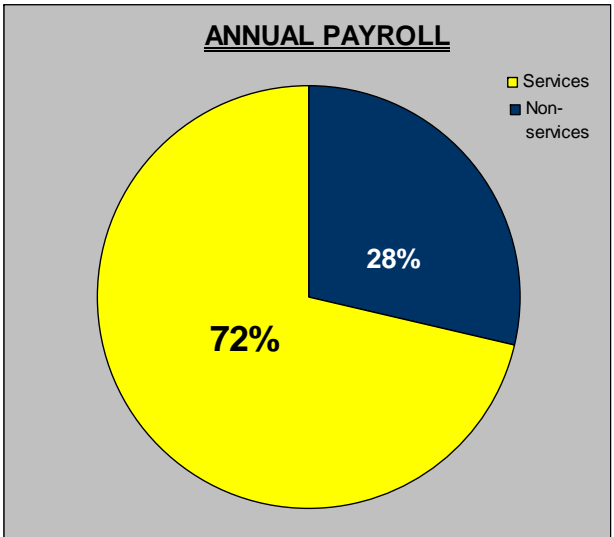
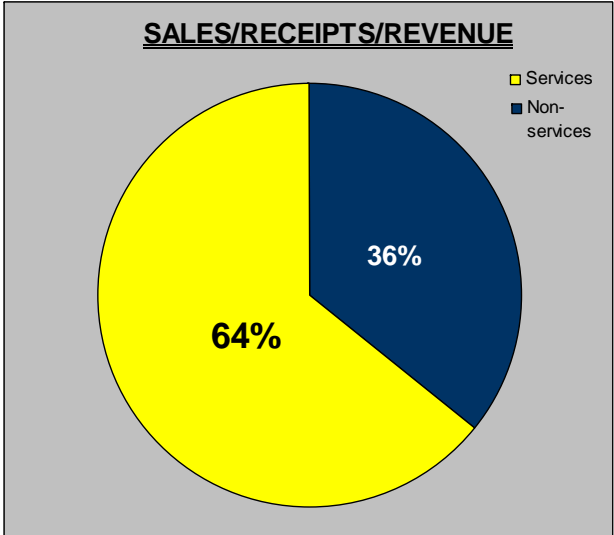
Coalition of Service Industries

Services and the State of Tennessee

The importance of the service sector to the state of Tennessee is illustrated vividly by recently-released data from the US Bureau of the Census. Census data show that the services sector employs 73% of the Tennessee workforce, in industries such as wholesale and retail trade, transportation & warehousing, finance & insurance, real estate, renting, & leasing, professional services, and many others. Services account for 69% of the state's \$68 billion payroll, and represent 63% of the \$363 billion in sales from the state's business establishments.

	Number of establishments	Sales/Revenue/ Receipts (\$1,000)	Annual payroll (\$1,000)	Number of employees
Wholesale Trade	7,566	97,792,030	4,895,194	121,961
Retail trade	24,029	60,136,403	5,881,592	304,652
Transportation & Warehousing	4,395	11,650,494	3,825,895	118,267
Information	2,386	N/A	2,070,347	54,188
Finance & Insurance	8,835	N/A	5,078,547	114,767
Real estate, renting, & leasing	5,270	4,635,964	902,676	32,877
Professional, Scientific, & Technical Services	10,553	11,022,883	4,110,022	96,346
Management of Companies & Enterprises	1,027	528,435	3,542,788	58,537
Administrative & Support & Waste Management & Remediation Services	5,937	7,930,266	3,841,821	
Educational Services	700	407,836	156,225	6,330
Health Care & Social Assistance	13,093	24,475,539	9,715,094	295,313
Arts, Entertainment, and Recreation	2,114	2,117,808	746,667	27,437
Accommodation & Food Services	10,070	8,024,900	2,277,488	202,641
Other services	9,098	4,782,852	1,355,939	58,505
Total Services	105,073	233,505,410	48,400,295	1,671,086
Total Industries	122,971	363,244,674	67,691,663	2,213,373

SERVICE SHARE OF ALL INDUSTRIES	85%	64%	72%	76%
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N/A= DATA UNAVAILABLE SOURCE: 2002 ECONOMIC CENSUS